

Financial Statements

TOGETHER WITH INDEPENDENT ACCOUNTANT'S REVIEW REPORT

AND INDEPENDENT ACCOUNTANT'S REPORT

ON SUPPLEMENTARY INFORMATION

FOR THE YEARS ENDED JUNE 30, 2017 AND 2016

# SponselCPAGroup.com

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#### INDEPENDENT ACCOUNTANT'S REVIEW REPORT

To the Board of Directors of Center for Global Impact, Inc.:

We have reviewed the accompanying financial statements of Center for Global Impact, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2017 and 2016, and the related statements of activities and changes in net assets and cash flows for the years then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

# **Accountant's Responsibility**

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

#### **Accountant's Conclusion**

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Indianapolis, Indiana December 12, 2017 Sporal CPA Group, LLC

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Statements of Financial Position June 30, 2017 and 2016

<u>ASSETS</u>	ASSETS LIABILITIES AND NET ASSETS							
		<u>2017</u>		<u>2016</u>			<u>2017</u>	<u>2016</u>
Current Assets					Current Liabilities			
Cash	\$	293,056	\$	205,018	Accounts payable	\$	5,642	\$ 3,493
Accounts receivable		9,356		522	Accrued expenses and other			
Pledges receivable		1,660		8,100	current liabilities		10,113	12,006
Other receivable, net		1,200		5,600	Deferred revenue		5,000	 
Revolving loans		2,084		30				
Prepaid expenses		4,858		-	Total current liabilities		20,755	 15,499
Inventory		79,120		119,426				
Deferred rent expense		1,900		11,400	Commitments (Note 2)			
Total current assets		393,234		350,096	Net Assets			
					Unrestricted		352,994	312,346
Lease Deposits		6,080		6,080	Unrestricted - board designated		16,580	16,575
					Temporarily restricted		35,871	 80,972
Property and Equipment								
Leasehold improvements		15,461		13,841	Total net assets		405,445	 409,893
Furniture and sewing equipment		28,094		29,198		· · · · · · · · · · · · · · · · · · ·		_
Vehicles		3,340		11,590				
Culinary training equipment		21,207		24,333				
		68,102		78,962				
Accumulated depreciation		(41,216)		(43,946)				
				<del></del>				
Net property and equipment		26,886		35,016				
Deferred Rent Expense		-		34,200				
Total assets	\$	426,200	\$	425,392	Total liabilities and net assets	\$	426,200	\$ 425,392

Statements of Activities and Changes in Net Assets For the Year Ended June 30, 2017 with Comparative Totals for 2016

Davanus and Compant	<u>Un</u>	Temporarily 2017 Unrestricted Restricted Total				2016 <u>Total</u>		
Revenue and Support	4	275 022	۸.		_	275 022	4	256.600
Merchandise sales	\$	375,822	\$	-	\$	375,822	\$	356,690
Less: cost of merchandise sales (Exhibit I)		(234,682)				(234,682)		(230,250)
Gross profit		141,140		-		141,140		126,440
General contributions		328,968		22,500		351,468		377,077
Project contributions		106,837		4,705		111,542		91,741
Fundraising income		178,651		-		178,651		164,031
In-kind contributions		5,725		-		5,725		63,645
Restaurant sales		67,944		_		67,944		70,345
Interest income		285		_		285		177
Net assets released from restrictions		72,306		(72,306)				
Total revenue and support		901,856		(45,101)		856,755		893,456
Expenses (Exhibit I)								
Management and general		123,865		-		123,865		144,162
Fundraising		122,632		-		122,632		101,331
Program services		614,706				614,706		609,354
Total expenses		861,203				861,203		854,847
Change in Net Assets		40,653		(45,101)		(4,448)		38,609
Net Assets, Beginning of Year		328,921		80,972		409,893		371,284
Net Assets, End of Year	\$	369,574	\$	35,871	\$	405,445	\$	409,893

# **NET INCREASE IN CASH**

		<u>2017</u>		<u>2016</u>
Cash Flows from Operating Activities				
Cash received from donors, programs, and merchandise sales	\$	1,096,389	\$	1,054,667
Cash paid to vendors, program participants, and employees	(	(1,013,431)	(	(1,040,267)
Net cash provided by operating activities		82,958		14,400
Cash Flows from Investing Activities				
Capital expenditures		(1,620)		(3,010)
Proceeds from sale of property and equipment		6,700		-
Proceeds from sale of donated property held for sale				71,059
Net cash provided by investing activities		5,080		68,049
Net Increase in Cash		88,038		82,449
Cash, Beginning of Year		205,018		122,569
Cash, End of Year	\$	293,056	\$	205,018
Supplementary Disclosure of Non-Cash Activities In-kind rent expense	\$	11,900	\$	22,514
In-kind contribution	\$	-	\$	58,500

# RECONCILIATION OF CHANGE IN NET ASSETS TO NET CASH PROVIDED BY OPERATING ACTIVITIES

	<u>2017</u>	<u>2016</u>	
Change in Net Assets	\$ (4,448)	\$ 38,609	
Adjustments to Reconcile Change in Net Assets to			
Net Cash Provided By Operating Activities			
Depreciation	8,436	11,807	
(Gain) loss on disposal of assets	(5,386)	9,492	
Change in deferred rent expense	43,700	(35,986)	
Settlement expenses related to sale of investment property	-	10,941	
(Increase) decrease in operating assets:			
Accounts receivable	(8,834)	1,266	
Pledges receivable	6,440	(8,100)	
Other receivable, net	4,400	(5,600)	
Revolving loans	(2,054)	1,895	
Prepaid expenses	(4,858)	-	
Inventory	40,306	(13,347)	
Lease deposits	-	3,000	
Increase (decrease) in operating liabilities:			
Accounts payable	2,149	(4,507)	
Accrued expenses and other current liabilities	(1,893)	4,930	
Deferred revenue	 5,000	 	
Total adjustments	 87,406	(24,209)	
Net Cash Provided by Operating Activities	\$ 82,958	\$ 14,400	

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# Description of Activities

Center for Global Impact, Inc. (the Organization) is a Christ-centered 501(c)(3) relief and development organization with headquarters in Indiana, designed to creatively connect financial and human resources with social and humanitarian projects around the world. Established in 2008, the Organization seeks to bring the Good News of Jesus to those in the grip of poverty and bondage. This is done practically by providing a pathway out of poverty through education, vocational training and business development. Primarily working in Cambodia, many of those being served are victims of –or vulnerable to– human trafficking. Currently, the Organization offers various projects and programs located in the country of Cambodia in Southeast Asia.

# Basis of Accounting

The accompanying financial statements were prepared on the accrual basis of accounting. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# Cash and Cash Equivalents

For purposes of the statements of cash flows, the Organization considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. There were no cash equivalents at June 30, 2017 and 2016.

From time to time during the years ended June 30, 2017 and 2016, the Organization held money at a bank in excess of the FDIC insured limit of \$250,000. There were no exposed cash balances at June 30, 2017 and 2016.

The Organization also holds money in foreign bank accounts that are not covered by the FDIC. At June 30, 2017 and 2016, the Organization had total exposed foreign cash balances of \$67,267 and \$50,839, respectively.

# Pledges Receivable

Unconditional promises to give are recognized as revenues in the period the promise is received. All pledges receivable at June 30, 2017 and 2016 were determined to be collectible by management. Therefore, no allowance for bad debts has been established as of June 30, 2017 and 2016.

#### Other Receivable

Other receivable consists of funds owed from a former employee. There is no formal agreement with repayment terms, and the Organization can request all funds to be paid back at any time. Management determined a portion of this receivable was uncollectible in 2017 and recorded an allowance for bad debt totaling approximately \$9,300 as of June 30, 2017. No allowance was deemed necessary as of June 30, 2016.

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

# Revolving Loans

Revolving loans are loans provided by the Organization to Cambodian workers and natives. As loans are repaid, the Organization then uses the repaid funds to loan to other workers and natives. All loans are evaluated by management for collectability. At June 30, 2017 and 2016, all revolving loans are deemed collectible by management and no allowance for bad debts is deemed necessary.

# Inventory

Inventory consists of by Tavi products and cookbooks held for resale and is stated at lower of cost (FIFO) or net realizable value.

# Lease Deposits

Lease deposits consist of various deposits made on operating leases with various lease ending dates. Some of these deposits will be applied to rent for the final month of the lease, while others will be refunded at the termination of the lease, less any charges to compensate the landlord for loss or damages.

# Property and Equipment

Property and equipment, the majority of which is located in Cambodia, is recorded at cost. The Organization's capitalization policy is to capitalize asset acquisitions of \$1,000 and greater with a useful life of more than one year. Depreciation expense is computed using the straight-line method over the estimated useful lives as follows:

	<u>Years</u>
Leasehold improvements	5-10
Furniture and sewing equipment	3-7
Vehicles	5
Culinary training equipment	3-7

Expenditures for repairs and maintenance are charged against operating expenses as incurred.

# Deferred Revenue

Deferred revenue consists of sponsorship money received for the upcoming gala, which occurs in the subsequent fiscal year.

#### Contributions

The Organization accounts for contributions in accordance with accounting principles generally accepted in the United States of America. Contributions received are recorded as unrestricted, temporarily restricted or permanently restricted, depending on the existence or nature of any donor restrictions. Contributions are recognized when the donor makes an unconditional promise to give to the Organization and are recorded at their fair values as revenues and assets in the year a contribution acknowledgement is received. Donorrestricted contributions are reported as increases in temporarily restricted net assets, unless specified that the contribution be maintained in perpetuity resulting in an increase in permanently restricted net assets. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

#### Merchandise and Restaurant Sales

Purchases of merchandise and restaurant transactions are recorded on the date of sale.

# Net Asset Classification

The financial statements have been prepared in accordance accounting principles generally accepted in the United States of America. As such, the financial statements report the changes in and total of each of the net asset classes, based upon donor restrictions, as applicable. Net assets are to be classified as unrestricted, temporarily restricted and permanently restricted.

The following classes of net assets are maintained:

#### **Unrestricted Net Assets**

The unrestricted net asset class includes general assets and liabilities of the Organization. The unrestricted net assets of the Organization may be used at the discretion of management to support the Organization's purposes and operations. Board designated funds are set aside to pay for board approved expenditures. These designated funds totaled \$16,580 and \$16,575 at June 30, 2017 and 2016, respectively.

#### **Temporarily Restricted Net Assets**

The temporarily restricted net asset class includes assets related to donor imposed restrictions that have not been met as to a specified purpose or to later periods of time or after specified dates.

# **Permanently Restricted Net Assets**

The permanently restricted net asset class includes assets for which the donor has stipulated that the contribution be maintained in perpetuity. Donor imposed restrictions limiting the use of the assets or its economic benefit neither expire with the passage of time nor can be removed by satisfying a specific purpose. The Organization had no permanently restricted net assets at June 30, 2017 and 2016.

# Functional Expenses

Expenses have been classified as management and general expenses, fundraising expenses, and program expenses based on the actual direct expenditures and cost allocation based on estimates of time and usage by the Organization's personnel and programs.

#### Income Taxes

Center for Global Impact, Inc. is a not for profit Indiana corporation, and its activities are exempt from federal income taxes under Internal Revenue Code Section 501(c)(3). The Organization has also been classified as an entity that is not a private foundation within the meaning of Section 509(a) and qualifies for deductible contributions as provided in Section 170(b)(1)(A)(vi). Unrelated business income, of which the Organization had none for the years ended June 30, 2017 and 2016, would be subject to federal income taxes. Consequently, the accompanying financial statements do not reflect any provision for income taxes.

# **CENTER FOR GLOBAL IMPACT**

Notes to Financial Statements June 30, 2017 and 2016

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

# Income Taxes, Continued

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Organization and recognize a tax liability if the Organization has taken an uncertain position that more likely than not would be sustained upon examination by various federal and state taxing authorities. Management has analyzed the tax positions taken by the Organization, and has concluded that as of June 30, 2017 and 2016, there are no uncertain positions taken or expected to be taken that would require recognition of a liability or disclosure in the accompanying financial statements. The Organization is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. No interest or penalties were incurred as of June 30, 2017 and 2016.

The Organization has filed its federal and state exempt from income tax returns for periods through June 30, 2016. These returns are generally open to examination by the relevant taxing authorities for a period of three years from the later of the date the return was filed or its due date (including approved extensions). Accordingly, the exempt income tax filings for the years ended June 30, 2014, 2015, and 2016 are open to examination at June 30, 2017.

#### Subsequent Events

Subsequent events have been evaluated by management through December 12, 2017, which is the date the financial statements were available to be issued.

#### 2. OPERATING LEASES

The Organization has several operating leases for various buildings in Cambodia. Rent expense for these leases totaled \$17,946 and \$20,100 for the years ended June 30, 2017 and 2016, respectively, and are recorded as program expenses. These leases have various expiration dates ranging from July 2019 through July 2022.

The Organization had a 5 year lease agreement for the boutique store at the Franklin location with a board member of the Organization. The lease specified that the Organization pay \$250 per month over the term of the lease. The approximate fair value of rent for this space is \$14,400 per year, which was charged to rent expense for the years ended June 30, 2017 and 2016. In 2017, it was determined the Organization will end the lease early with no penalty as of August 2017. Deferred rent expense of \$1,900 and \$45,600 as of June 30, 2017 and 2016, respectively, was recorded on the Statement of Financial Position.

The Organization has a lease agreement for office and warehouse space in Indianapolis. The lease requires monthly payments of \$726 through November 2017.

# 2. OPERATING LEASES, CONTINUED

Future minimum lease commitments under operating leases are as follows at June 30, 2017 for the years ending June 30:

2018	\$ 26,330
2019	22,200
2020	13,700
2021	7,200
2022	 7,200
	\$ 76,630

Subsequent to June 30, 2017, the Organization entered into a new month-to-month rental agreement in August 2017 for a new boutique location with an unrelated party. The Organization pays \$1,500 a month for the space.

#### 3. IN-KIND CONTRIBUTIONS

In-kind contributions are reflected as contributions at their fair value at the date of donation and are reported as unrestricted support unless explicit donor stipulations specify how donated assets must be used. The Organization benefited from donated accounting services, rent, and storage space during 2017 and 2016. These contributions were valued at \$5,725 and \$63,645 for the years ended June 30, 2017 and 2016, respectively. These were reported as in-kind contributions on the statement of activities, and as rent expense and professional fees expense on the schedule of functional expenses.

#### 4. RECLASSIFICATION

Certain items in the June 30, 2016 financial statements have been retroactively reclassified to conform to the June 30, 2017 financial statement presentation. Total net assets and change in net assets were unchanged by these classifications.



# INDEPENDENT ACCOUNTANT'S REPORT ON SUPPLEMENTARY INFORMATION

To the Board of Directors of Center for Global Impact, Inc.:

Our report on our reviews of the basic financial statements of Center for Global Impact, Inc. for the years ended June 30, 2017 and 2016 appears on page 1. Our reviews were conducted for the purpose of expressing limited assurance that there are no material modifications that should be made to the financial statements in order for them to be in conformity with accounting principles generally accepted in the United States. The supplementary information shown in Exhibits I and II is presented for the purpose of additional analysis and is not a required part of the basic financial statements. Such information was not subjected to the inquiry and analytical procedures applied in the review of the basic financial statements, but was compiled from information that is the representation of management, without audit or review. We do not express an opinion or any other form of assurance on the supplementary information.

Sporal CPA Group, LLC

Indianapolis, Indiana December 12, 2017

Schedule of Functional Expenses

For the Year Ended June 30, 2017 with Comparative Totals for 2016

Exhibit I

	Management and General	<u>Fundraising</u>	Program Services	2017 <u>Total</u>	2016 <u>Total</u>
Cost of Merchandise Sold	\$ -	\$ -	\$ 234,682	\$ 234,682	\$ 230,250
Operating Expenses					
Salaries, wages, and benefits	61,866	38,419	260,486	360,771	352,763
Program expenses	-	-	207,717	207,717	220,770
Insurance	2,570	566	2,309	5,445	5,428
Printing and promotion	1,701	846	2,621	5,168	9,770
Depreciation	465	-	7,971	8,436	11,807
Rent	8,721	4,335	13,431	26,487	36,063
Expensing of deferred rent	10,470	5,205	16,125	31,800	-
Office supplies	3,821	1,900	5,885	11,606	8,747
Operations	12,673	1,861	14,952	29,486	28,903
Service charges	8,183	4,068	12,602	24,853	19,424
Travel	-	-	50,282	50,282	47,807
Fundraising events	-	59,063	-	59,063	48,437
Professional fees	10,900	5,418	16,785	33,103	33,996
Memberships	578	-	594	1,172	1,320
Postage	2,455	1,221	3,782	7,458	5,168
Property taxes	-	-	-	-	1,845
(Gain) loss on disposal of assets	(1,773)	(882)	(2,731)	(5,386)	9,492
Miscellaneous	1,235	612	1,895	3,742	13,107
Total operating expenses	123,865	122,632	614,706	861,203	854,847
Total functional expenses	\$ 123,865	\$ 122,632	\$ 849,388	\$ 1,095,885	\$ 1,085,097

Schedule of Temporarily Restricted Net Assets For the Year Ended June 30, 2017

	<u>July 1, 2016</u>		<u>Con</u>	tributions	<u>Expenses</u>		Change in Net Assets		<u>June</u>	e 30, 2017
Gift In-Kind Office Space Lease	\$	45,600	\$	-	\$	43,700	\$	(43,700)	\$	1,900
Director of Development		-		22,500		9,571		12,929		12,929
Care of Children and Families at Risk Miscellaneous Projects		20,272		3,045		10,935		(7,890)		12,382
Vocational Training byTavi Culinary Training Center		11,095 4,005		260 1,400		4,095 4,005		(3,835) (2,605)		7,260 1,400
Total Temporarily Restricted Net Assets	\$	80,972	\$	27,205	\$	72,306	\$	(45,101)	\$	35,871